## > ClearDATA HEALTHCARE · COMPLIANT · CLOUD

# **ClearDATA Partner Program**



## **Reseller Partners and Referral Partners**

Are you looking for opportunities to increase your revenue?

ClearDATA is the answer! The ClearDATA Partner Program provides qualified healthcare industry resellers and consultants with strong partnership benefits and *increased revenue* opportunities by adding new solutions to your existing portfolio. This allows you to better *fulfill your customer's needs* and *increase customer retention*. Our Partner program includes Reseller Partners and Referral Partners depending on your preference and business model.

We are looking for strong partners who are focused on the healthcare market. We offer a foundation of secure, HIPAA-compliant cloud hosting services, HITECH / HIPAA Security Consulting Services, and specialized healthcare applications targeted at healthcare providers.

Our clients range in size from single provider practices to some of the nation's largest hospital networks. These clients are concerned with achieving **Meaningful Use**, protecting patient data, adhering to compliance standards, minimizing the risk of breach, and reducing costs.

ClearDATA would like to partner with you to help meet these demands, and in parallel develop a long-term sustainable revenue model for your organization by offering the following services:

### Secure HIPAA-Compliant Hosting Services:

- High Performance Private Cloud Hosting
- Offsite Backup and Storage
- Medical Image Archiving and Storage
- Healthcare Exchange Hosting
- HIPAA-Compliant EMR Hosting
- Disaster Recovery and Business Continuity
  - Clinical Research Management
  - Web and Database Design and Content Management

#### **HITECH/HIPAA Security Consulting Services:**

Security Risk Assessments

Privacy Impact Assessment

- HIPAA Policies & Procedures CreationRemediation Assistance
- HIPAA Resource Tool Kit
  Chief Privacy Officer or Security Officer Official
- Privacy Consulting
  - HIPAA Training

Our business partners receive aggressive marketing incentives, deep volume discounts, generous recurring revenue margins and/or referral fees based on services provided. We will work with you to design a pricing model tailored specifically to your business. We also provide authorized partners with "preferred services" including account management, dashboards, marketing materials, support, training, and more.

We invite you to partner with the industry leading, healthcare-exclusive cloud hosting and information security experts. By working together, we can help you *increase revenue, capture greater market-share, and meet your customer's requirements.* 

CONTACT CLEARDATA TODAY! Call: 602-635-4000 email: sales@cleardata.net www.cleardata.net



- 100% HIPAA Compliance
- High Performance Private Cloud
- Offsite Data Backup and Storage
- Disaster Recovery & Business Continuity
- End-to-End Data Encryption
- Data Lifecycle Management
- Security Risk Assessments
- Business Associates Agreement
- Medical Image Storage and Archiving
- Healthcare Exchange Hosting
- Software-as-a-Service (SaaS)
- Platform-as-a-Service (PaaS)
- Infrastructure-as-a-Service (laaS)
- 24/7/365 Support Including Monitoring with Alerts